



AGENDA INFORMATION  
TIFFIN CITY COUNCIL COMMUNICATION

<b>DATE:</b>	August 28, 2025
<b>AGENDA ITEM:</b>	Discussion and Consideration to Approve a Contract with Flock Safety for License Plate Recognition System
<b>ACTION:</b>	Motion

**Purpose**

To seek City Council approval to enter into a 36-month contract with Flock Group Inc. for the purchase, installation, and support of a License Plate Recognition (LPR) system to enhance public safety and law enforcement capabilities in the City of Tiffin.

**Background**

The City has been evaluating technology solutions to support law enforcement in crime prevention and investigation. Flock Safety provides a proven LPR system that captures vehicle data using solar-powered, LTE-connected cameras with real-time alert capabilities. The system is widely used by law enforcement agencies across the country.

**Proposal Summary**

The proposed contract includes:

- 10 Flock Safety LPR Cameras (Falcon model)
- Flock Safety Platform Access for unlimited users
- Professional Services for installation and implementation
- MASH-tested pole installations for compliance with DOT crashworthiness standards

**Contract Details**

- Vendor: Flock Group Inc., Atlanta, GA
- Term: 36 months
- Year 1 Cost: \$38,900 (includes hardware, installation, and first-year subscription)
- Annual Recurring Cost (Years 2 & 3): \$30,000/year
- Total Contract Value: \$98,900 (excluding taxes)

**Recommendation**

Staff recommends approval to enter into a contract with Flock Group Inc. in the amount of \$98,900 for a 3-year term to implement a citywide LPR system.

**ATTACHMENTS:** Product Overview & Quote

# Flock Safety LPR®



## PROBLEM

Without key evidence, like a license plate or vehicle description, many cases go unsolved.

## SOLUTION

Flock Safety LPR cameras provide vehicle data, real-time alerts, searchable evidence, and analytics to improve police response and investigations 24/7.

**Eliminate crime on every roadway with hassle-free LPR. Solve more cases faster with Flock's effective and trusted LPR technology.**



### IMPROVE EFFICIENCY AND MAXIMIZE INVESTMENT WITH A ONE-STOP-SHOP

With one annual subscription fee, Flock Safety® covers hardware procurement, permitting, deployment planning, policy creation, installation, maintenance, user training, customer support, and software upgrades.



### CUT COSTS WITH PUBLIC-PRIVATE PARTNERSHIPS

Flock Safety® brings LPR to neighborhoods and businesses, providing law enforcement privately-funded **access to actionable evidence.**



### GAIN TRUST WITH BUILT-IN DATA GUARDRAILS

Our LPR is designed for secure, responsible use with customized user permissions, usage audits, and limited data retention. Devices only capture vehicle data, not people, to mitigate bias and accelerate case clearance. **Your agency owns 100% of the data.**



## Trusted by Thousands of Law Enforcement Agencies

### Key Features & Functionality

#### SEARCH

Search full, partial, and temporary plates by time and location.

#### VEHICLE FINGERPRINT®

Filter by Flock's patented Vehicle Fingerprint® attributes:  
Vehicle make | Body type | Color | State Registration  
Decals | Bumper stickers | Back racks | Top racks

#### AUDIT TRAIL

- Capture required reason for search field capture.
- Report on user behavior for audits and positive outcomes for proof of ROI.

#### CONVOY ANALYSIS

Identify associate suspect vehicles with convoy analysis.

#### ACCESS EXTERNAL ALPR DATA

Access external ALPR databases:  
FBI NCIC | NCMEC Amber Alert | REJIS | CCIC & more

#### CUSTOM ALERTS

Automate email, text, and in-app alerts from custom and shared Hot Lists (i.e. NCIC).

#### HOT LIST SHARING

Create and share hot lists.

#### CJIS COMPLIANT

Meet CJIS security policy compliance.

#### LOCATION-BASED SEARCH

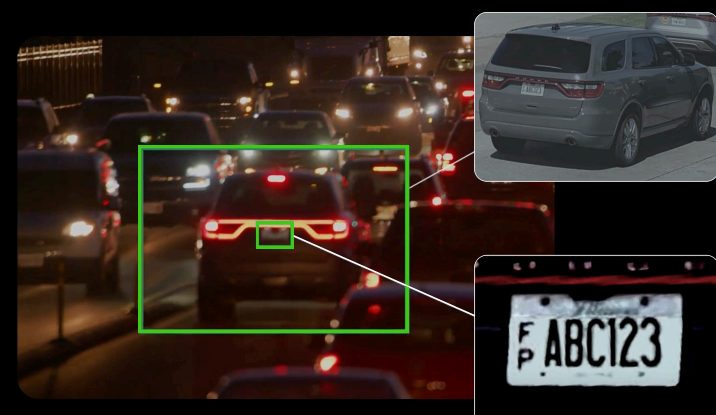
Perform single and multi-location-based searches to link a suspect vehicle to one, or multiple crime scenes.

#### REAL-TIME ROUTING

Determine possible vehicle path of travel with Real-Time Routing Analysis.

#### MOBILE APP

Access the FlockOS mobile companion app.



#### NIGHTVISION™ FOR CLEAR IMAGES AFTER DARK

Crime doesn't stop at sundown. Identify unique VehicleFingerprint™ characteristics with your LPR, ensuring no vehicle lead is missed, plate visible or not."



2300+

Crimes Solved Weekly  
With The Help of Flock  
Safety Technology

## Explore the LPR Camera Suite

Improve incident response and accelerate investigations with fixed and location-flexible devices that cover every roadway and use case.

### STANDARD



Fixed, infrastructure-free LPR for standard two-lane roadways with moderate traffic.

- 75 MPH / 65' Distance
- Solar Power + LTE Connectivity

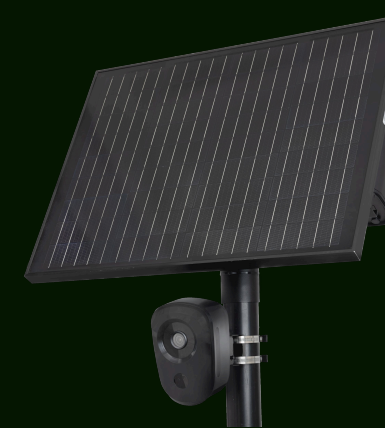
### LONG-RANGE LPR



Fixed, long-range LPR for off-shoulder or high-speed, multi-lane highways with heavy traffic.

- 100 MPH / 150' Distance
- AC Power + LTE Connectivity

### LONG-RANGE LPR WITH SOLAR



First of its kind infrastructure-free LPR for highspeed, high-volume roadways

- 100 MPH / 150' Distance
- Solar + LTE Connectivity

### SHORT-RANGE LPR



Fixed, short-range LPR for parking lots and tight entries and exits.

- 25 MPH / Wide FoV
- Solar + LTE Connectivity

### LPR VIDEO INTEGRATION



Embrace existing infrastructure - integrate third-party IP or LPR cameras into FlockOS®

### FLEX LPR CAMERA



Location-flexible LPR for temporary coverage with easy, self-serve relocation and installation

- 75 MPH / 65' Distance
- Rechargeable Battery + LTE



**Flock Safety + IA - Johnson County  
SO**

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Flock Group Inc.  
1170 Howell Mill Rd, Suite 210  
Atlanta, GA 30318

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MAIN CONTACT:  
Taylor Moch  
taylor.moch@flocksafety.com  
7012001283

Created Date: 08/22/2025  
Expiration Date: 11/30/2025  
Quote Number: Q-158315  
PO Number:



### Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 511 S Capitol St Iowa City, Iowa 52240

Ship To: 511 S Capitol St Iowa City, Iowa 52240

Billing Company Name: IA - Johnson County SO

Billing Contact Name:

Billing Email Address:

Billing Phone:

Subscription Term: 36 Months

Payment Terms: Net 30

Retention Period: 30 Days

Billing Frequency: Annual Plan - First Year Invoiced at Signing.

#### Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
<b>Flock Safety Platform</b>			<b>\$30,000.00</b>
<b>Flock Safety LPR Products</b>			
Flock Safety LPR, fka Falcon	Included	10	Included

#### Professional Services and One Time Purchases

Item	Cost	Quantity	Total
<b>One Time Fees</b>			
<b>Flock Safety Professional Services</b>			
Professional Services - Standard Implementation Fee	\$650.00	6	\$3,900.00
Professional Services - MASH Tested Pole Implementation Fee - Non-Coastal Region	\$1,250.00	4	\$5,000.00

<b>Subtotal Year 1:</b>	\$38,900.00
<b>Annual Recurring Subtotal:</b>	\$30,000.00
<b>Estimated Tax:</b>	\$0.00
<b>Contract Total:</b>	\$98,900.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Billing Schedule	Amount (USD)
<b>Year 1</b>	
At Contract Signing	\$38,900.00
<b>Annual Recurring after Year 1</b>	\$30,000.00
<b>Contract Total</b>	\$98,900.00

\*Tax not included

## Product and Services Description

FlockOS Features	Description
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - MASH Tested Pole Implementation Fee - Non-Coastal Region	MASH tested pole that meets DOT crashworthiness requirements. Includes materials, installation, and maintenance.